

**Workshop on ` Developing GD and an Interview Mastery Skills`**

**`Journey from Being a student to becoming successfully Employed`**

The primary purpose of this training is to gain *`Selected and offered`* status with a systematic approach. We will provide certain tools and techniques to students to overcome the fear of an interview as well as preparing them for group discussions.

The students will be able to present themselves as per the demands or expectations of the job and the company. The training shall provide guidelines to the students to impressively clear the GD and PI rounds.

This is an unique and important intervention by an institution of repute – **Mulshi Institute of Business Management, Pune.**

Sr. No	TOPIC TO BE COVERED	Pedagogical Tool
1	Importance of GD – Dos and Don`ts	Power Point Presentation, Discussion
2	Activity – GD based	Power Point Presentation, discussion
3	Mock GDs with facilitation	Discussion, Presentation
5	Interview – Dos and Don`ts: - Preparing for an interview, steps and process.	Activity + Presentation + Interactions
6	Actual Interview. Connecting the organizations` mission and vision to self-aspirations, using JD and JO to build on self-acceptability, answering questions, asking questions, pauses, examples, stories. Etc	Activity. Discussion. Role Play
7	Follow up on an interview, keeping in touch. Connecting with the HR/ Dept Heads. Negotiations.	AV + Discussion + Role Play

**Learning Goals:** To appraise students about the GD and PI process and techniques and help them build confidence. Also, the sessions will help them to understand the interview preparation process as well as follow up.



## INSPIRED LEARNING

**Learning Outcomes:** The students will be able to take away numerous tools and techniques to develop themselves as good negotiators and can appear for interviews and meetings with confidence. The ratio of students who come out as winners will be higher.

**Key Skills Addressed:** Group Discussions, preparation for the same, Interview communication, Interview preparation, Interview process mastery, Follow up techniques and negotiation

- We can conduct separate sessions for Marketing, Finance and HR streams.